



Swimming Club

2020/2021 Annual General Meeting

Via Zoom

Tuesday 22nd March 2022

6:00pm – 7:15pm

Agenda



- Apologies for Absence
- Minutes of 2020/2021 AGM
- Trustee Report
 - Sharks Coaching Report (Timings)
- Treasurer's Report
- Chair Report
- Coaching Reports
- Election of Trustees / Committee
- Any Other Business

Minutes of 2020/21 AGM

No formal actions from previous AGM, however Fleur will cover 'What we agreed to work on' during Chair Report



Trustee Report – Helen Bourns



The Trustees

We are Parents, Swimmers and like minded people who want the best for our Club and swimmers:-

Fleur Turner – Chair, Neil Mitchell – Treasurer, Helen Bourns – Secretary

Ray Knight, David Wise, Sue Lambert (who is retiring this year)

The Year 2020/2021

Covid had a huge impact – No swimming – No Racing

Dec 2020 Level X

Return to swimming

Strong Return

Re-organisation of squads & structure – Spencer

Huge support from Steve Greenfield



Financial Report

Based upon the Independently
Reviewed Accounts
to 31st August 2021

Sharks Presentation

Key Financials – Summary for 2020/21



New Budget/Forecast format agreed by trustees to help enhance financial stability and cost control.

Old Lloyds savings account closed, and new caff savings account opened.

All bank accounts passed security audits, and updated with correct Administrator users.

A commitment of £800 per month, with a “target to reach” of £70K to protect the future of the club against any unforeseen circumstances.

Club now set up with the HMRC for gift aid, further enhancing financial stability when fund raising.

Tight procedures in place for cost control, and cash flow forecasting. Reviewed monthly.

HR package including Insurance indemnity with “Mentor” now introduced. All coaches and staff have been issued with up-to-date contracts.

Another difficult season to navigate with 16 weeks of closure due to covid.

Key Performance Indicators



The club ended the year with cash on hand of **£105k**, this compares to the previous year's cash on hand of **£70k**. The savings account finished with **£34.7k**.

Total turnover: of **£223k** against a budget of **£234k** (no lock down was budgeted). This compares to a turnover of **£229k** the previous season.

Swimming meets: had a turnover of **£9.8k** compared to **£22k** the previous season. **£7.2k** was for home meets and **£2.6k** for away meets. We only had 4 months of competitions due to Swim England Restrictions.

Swim Clinics: were introduced giving a turnover of **£5.5k** against a previous season of **£0**.

Pool costs: were down this year to **£78.5k** from the previous season of **£89.2k**.

Salaries-coach costs: Were down to **£52.9k** from the previous season of **£70.3k**.

Operating costs: for the season were **£136.1k** with a gross margin of **23%** compared to **£213.4k** cost the previous season and a gross margin of **6%**

Administrative Costs: The overall administration costs for the season were **£39.9k** against the previous season of **£54.7k**

Key Performance Indicators



Other Income: During the season the club raised **£19.3k** in donations and fundraising through various activities against a previous season of **£1.1k**

Furlough: JRS/Furlough was claimed at **£23.9k** against the previous season of **£38.4k**.

Surplus: The club made an overall surplus of **£45.3k** with a margin of **20.3%** compared to a surplus of **£1.3k** and a margin of **0.5%** the previous year.

Balance Sheet: At the financial year end the club had a total balance of **£94.4k** against the previous year of **£49.1k**. This is made up of the current financial years earnings and retained earnings from the previous years.

Financial Outlook: The financial state of the club is a “work in progress” We have made good progress and the collective effort through fundraising and volunteering has and will continue to make the club financially strong.



Chair Report

2021

Chair Report



What we said 'Working toward' last year?

- Getting back in the water!
 - Discussions already underway with providers
 - More to follow as we hear more

April 2021! And thankfully ever since

- Restart search for new Tech and Official volunteers

Margo has been recruiting – new timekeepers, new J1s, J2s, J2Ss – who will be our next Referee?

- Officials training

Supported by Referees in the region (including our own Sue) to continue training at all levels

Chair Report



What we said 'Working towards' last year?

- Continue to increase Skills Academy – Satellites

JSF was launched – Kim Chapman partnership

- Meets – Home & Away when allowed

Fareham June 2021

Full Club Champs 2021, Xmas Meet 2021

- Signed up to Junior Arena League – May 2021

2 Teams – Great to see our juniors back in action

- Introduce further 'Race Skills' clinics

Number of clinics were run through 2021

- Swim Camps – Day initially, moving to weekends and then a week – UK based **ITS HAPPENING AUGUST 2022**

Chair Report

Achievements



- Continued reorganisation of our squad programme
 - Ensure we can accommodate swimmers for variety of pathways
 - Know change is hard logistically, but we cant stand still
- Club Championships 2021
 - First time in a few years, we ran this vitally important event
 - Huge thanks to all that helped -Margo, Mark, Zoe, Helen, Officials,, Parents & Swimmers
- Mini Gala 2021
 - Over 100 swimmers – novice gala (Aquadrome, BBFSC, Phillies, Sherfield School
 - Over 25 Bluefins Swimmers volunteered, Parents & Officials
- Increased Club Awareness
 - Trials, Increased Membership, Social coverage, Gazette – online and printed

Chair Report



– Fundraising

- Crowdfunder – run by Gemma
 - **Raised 15k** – New Blocks, Headsets, Backstroke Training Ledges. Marketing material (Talent Cards)
 - Amazon Smile, Easy Fundraiser, Basingstoke Lottery, Parent fund matching
 - Tesco Grant (2022)

– Socials

- Squad Socials – huge thanks to those getting involved
 - Inflatables, Ninja Warrior, Bowling, Xmas Party, Breakfasts!

– Building relationships

- Lessons providers - For BBFSC to be a feeder and also for siblings requiring lessons
- Wessex Wyverns – feeder for swimming and an offering for those wanting to do multisport
- Youth Sport Nutrition
- Local Sponsorships, BVSC

– Swim Mark

Chair Report



What are we working on next?

- Continue to recruit Officials & Volunteers
 - We need you!
- Nutrition Workshops – YSN Partnership
- Continued evolution of structures
 - Benefit to the swimmers, building on success
- Resistance Land Training – starting with SP SR JP
 - New Equipment
 - Swimming Focused
- Home Meets (with new medals)
 - Summer Sizzler, Club Champs, Xmas Last Chance
 - Change in technology – bear with us!



Coaching Reports

Swimming Overview



- Junior Volunteers: Continue to be a great success, some qualifying with L1
 - Support those to also get paid work with our partners
- Sam Bourns (Club Captain, SP) now qualified as L1 Coach – working with Keone
- Withdraw of Cranbourne (April 2022)
- Squad restructure – Evolution of Junior Competitive, alignment in Performance
- Graeme Thomas – Lead Performance Coach (March 2022)
- Fantastic Coaches – great fit at all levels, swimmers coached by swimmers
- New Bluefins Swim kit continues to grow
 - New Hats for Core Squads and Skills Academy
 - Qualifier Hats given to all swimmers who competed at Counties
 - Club Record Hats – have you seen the pink ones?
- Launch of new Coach T-Shirts sponsored by R&R Autos

Swimming - Results



- **Arena League 2021**
 - Finished in the middle gala – higher than where we placed 2 years ago
- **Counties 2022:**
 - 52 swimmers who qualified for Counties, with 125 Finals swum (Best result since 2014) across 33 Swimmers
 - 8 gold
 - 14 silver
 - 19 bronze
 - 2 Swimmers selected for Regional Talent Programme (in person)
 - 2 Swimmer selected for National pathway (remote)
- **Regionals 2022**
 - TBC but looks strong
- **British Championships 2022**
 - 1 Swimmer qualified to compete in April
- **Coaches:** Emily & Spencer selected as Coaches for Hampshire Development Camps

Swimming Results - Masters



- Won Hampshire County Top Club
 - Spencer Top Male
- National Short Course Championships
 - 4 Golds, 2 Silvers 3 Bronzes
 - 8 Swimmers representing Bluefins
- Regional Short & Long Course 2021/2022
 - 9 Golds, 9 Silvers, 3 Bronze
 - 9 Swimmers representing Bluefins
- Masters membership significantly increased, trials always available?



WaterPolo

Positives:

U14 London Water Polo London League Division 3 Champions. Promoted to London League Division 2 for the season starting in May

- South East Regional players and Hampshire county level (various age groups): Rachel Cutting, Gabriella Almeida, Ismey Hawley, Dary Hunt, Calista Almeida, Jessica Fleming, Aimee Fleming, Cabhan York, Oliver Philips
- Under 15 National Age Group Championships (representing Worthing) Oliver Philips, Calista Almeida, Jessica Fleming, Aimee Fleming
- Hampshire Over 35's representatives (Dave Trewella)
- Coaching: Newly qualified assistant coaches (Reuben Hamilton, James Fleming) JF to complete full water polo coach in spring 2022
- Currently recruiting for Head Coach position
- WaterPolo festival; March 15th. Organised by Aquadrome, Naomi Collier and James Fleming: 2 hours of open trial for new junior players. 7 new members

WaterPolo



Challenges.

- Womens senior team:
 - Due to Winchester new pool/new team we have lost almost every female player aged over 18. Needs to be addressed.
- Lack of games for U16 level:
 - Top players instead representing Worthing etc in London league. Need to enter a Basingstoke team at this level to replicate the success of the U14
- Loss of coaching staff: Bruce Philp, Jake Davies. Inability of Youssef Awad to travel at present limiting availability
- **Other areas**
- Fund raising/socials: Intend to be more involved throughout 2022
- Investment (balls, goals, nets, Uniforms for coaching staff)
- Potential to look into reduced costs (given loss of paid coaching staff/counter the loss of senior players)
- **Finally**
Gerry Lay retirement

Sharks



- The Disability squad is composed of swimmers from those needing permanent one to one attention to competition swimmers. Main feeder schools are Dove House and Limington House.
- The Squad, has a dedicated team of teachers and pool helpers who do a great job, we are always keen to hear from anyone who would like to get involved.
- The Squad continues to flourish and currently has 20 registered swimmers although 2 of the performance squad have passed their L1 qualification and have moved into teaching.
- Our Sunday group now has 7 swimmers of various achievement levels

Sharks



Another difficult year with no competitions available to our swimmers has meant we have held up applying to renew our registration for Special Olympics as they have provided no competitions in the last two years. We have heard in the last couple of days that one competition in Barnet in June will be available to us.

Recruitment has again proved difficult for us I think mainly due to the pandemic, I am hopeful that we can renew our links with schools to find some new swimmers.

Last Saturday the Sharks entered 5 teams in the Lions Swimathon which has raised some £1100 for local good causes.

I would like to say a big thank you to the dedicated team of coaches who are an inspiration to all especially the swimmers.

[Financial Slides](#)

Election of Trustees & Officers of the Club



Trustee: Steve Greenfield

Ratification of remaining volunteers for further year

Chair Fleur Turner

Trustees David Wise

Ray Knight

Helen Bourns - Secretary

Neil Mitchell - Treasurer

Fleur Turner

Swim Mark Ray Knight



Please – any questions, we would like to hear from you



Basingstoke Bluefins Swimming Club

Thank you

Massive thanks to Ali who makes all things admin happen and to all our Volunteers
New volunteers always needed please email Volunteers@bbfsc.org